Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter Social Security numbers on this form as it may be made public.
 Information about Form 990 and its instructions is at www.irs.gov/form990. Department of the Treasury Internal Revenue Service

Open to Public Inspection

А	רטו נו	ie 2013 Calem	uar year, or lax year begin	illig ,	2013, 6	ına enamg	1		,			
В	Check if	f applicable:	C Name of organization The	Land Trust for the	Litt	le Tenn	essee	D Employ	er Identific	cation Nur	nber	
	Ad	ldress change	Doing Business As						21421			
	Na	ame change	Number and street (or P.O. box	if mail is not delivered to street address)		Room/su	iite	E Telepho	ne number			
	Init	tial return	PO Box 1148					(82	8) 52	4-271	1	
	Te	rminated	City or town, state or province, or	country, and ZIP or foreign postal code		•						
	An	nended return	Franklin		NC	28744-1	1148	G Gross re	eceipts \$	3,566	,657.	
	Ap	plication pending	F Name and address of principal	officer:				group return			Yes	X No
	ш.		Paul Carlson PO Box	x 1148 Franklin	NC	28744-1148	H(b) Are all s	subordinates attach a list. (included?	[Yes	No
$\overline{}$	Tax-	exempt status	X 501(c)(3) 501(c) (a)(1) or	527	If 'No,' a	attach a list. (see instruct	tions)		
J			w.ltlt.org	, (,	-/(-/	1 1	H(c) Group e	exemption nu	mber ►			
K		of organization:	X Corporation Trust	Association Other ►	I Ye	ear of formation			State of lega	al domicile:	NC	
	rt I	Summar		Association	- 10	al of formation	. IJJ	, III.	nate or lege	ar domicile.	IVC	
Га				or most significant activities:	The	e Land	Truct	for th	ο Tit	+10 7	¹onne	2222
	•	-		the waters, forests								
ဦ				ver Valleys. We wor								
Шa				ers to conserve land								
<u>s</u>	2	Check this bo		discontinued its operations or d								
ၓ	3	Number of vot		ng body (Part VI, line 1a)	•				3			15
య				of the governing body (Part VI, lin					4			15
≗				alendar year 2013 (Part V, line 2	,				5			17
Activities & Governance				cessary)					6			175
Ă				art VIII, column (C), line 12					7a			0.
	b	Net unrelated	business taxable income fro	om Form 990-T, line 34					7b			
		0					Р	rior Year			ent Ye	
e			• ,	1)				752,7				093.
Revenue		J	, , ,	g)				80,7				860.
ě				lines 3, 4, and 7d) s 5, 6d, 8c, 9c, 10c, and 11e)				-105,6				979.
				nust equal Part VIII, column (A),				18,3 746,1		1		154. 086.
				column (A), lines 1-3)				740,1	.24.	Ι,	4 11,	000.
			• •	column (A), line 4)								
								400 5	10.4		- 00	001
es				penefits (Part IX, column (A), line				499,7	34.		508,	024.
ŠUŠ	16 a	Professional f	undraising fees (Part IX, col	umn (A), line 11e)								
Expenses	b	Total fundrais	ing expenses (Part IX, colun	nn (D), line 25) ►	77	7,090.						
ш	17	Other expense	es (Part IX, column (A), lines	s 11a-11d, 11f-24e)				333,7	63.		459,	844.
	18	Total expense	es. Add lines 13-17 (must eq	ual Part IX, column (A), line 25)				833,4	97.		967,	868.
. "	19	Revenue less	expenses. Subtract line 18	from line 12				-87,3	73.		443,	218.
9 0							Beginnin	ng of Currer	nt Year	End	of Yea	ar
Net Assets or Fund Balances	20	Total assets (Part X, line 16)				6	,124,2	70.	6,	443,	795.
Pt∃	21	Total liabilities	s (Part X, line 26)					255,6	23.		48,	958.
ΣŢ	22	Net assets or	fund balances. Subtract line	21 from line 20			5	,868,6	47.	6,	394,	837.
Pa	rt II	Signatur	e Block						•			
Unde	r penalti			including accompanying schedules and sta nformation of which preparer has any know	atements, a	and to the best	of my knowl	edge and bel	ief, it is true	e, correct, a	ınd	
comp	lete. De	claration of prepare	er (other than officer) is based on all in	nformation of which preparer has any know	rledge.							
								8/07/1	4			
Sig	ın	Signatu	re of officer				Da	te				
He	re		l Carlson				Execu	ıtive I	Direct	tor		
		Type or	print name and title.									
		Print/Type p	reparer's name	Preparer's signature		Date		Check	if P	TIN		
Pa	id	Stephe	en C Corliss	Stephen C Corliss		08/07/3	14	self-employe	ed P	01333	317	
	pare								•			
	e On							Firm's EIN	20-2	25716	77	
			ASHEVILLE		28801	-1434		Phone no.		236		6
	المحالا،	RS discuss this		own above? (see instructions) .			<u></u>			X Ye		No

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20

20 b

The Land Trust for the Little Tennessee 56-2142199 Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Χ Χ Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 2 Χ 3 Χ 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Χ 6 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' Χ 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation 9 Χ 10 Χ If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule Χ 11 a Χ 11 b Χ 11 c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Χ 11 d Χ e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X..... 11 e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X . . . Χ 11 f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D. Parts XI, and XII Χ 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional Χ 12 h Χ Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E. 13 14a Did the organization maintain an office, employees, or agents outside of the United States?..... 14a Χ b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, Χ 14b 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Χ 15 Χ 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, 17 column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions) 17 Χ Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, Χ 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' 19 Χ complete Schedule G, Part III. 19

20 a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H

Form 990 (2013) The Land Trust for the Little Tennessee Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organizations or government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>	23		Х
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, go to line 25a	24a		Х
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a 24b		- 21
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		Х
	b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>	28b		Х
	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M</i>	29	Х	21
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
31	contributions? If 'Yes,' complete Schedule M	30		X
		31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34		Х
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Х	

BAA Form **990** (2013)

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V			
		Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable1 a	9		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	X	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 1	7		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)			
3 a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		Х
b If 'Yes' has it filed a Form 990-T for this year? <i>If 'No' to line 3b, provide an explanation in Schedule O</i>	3 b		
4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4 a		Х
b If 'Yes,' enter the name of the foreign country: ►			
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		Х
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were			
not tax deductible?	6 b		
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and			
services provided to the payor?	7 a		X
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7 b		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		Х
d If 'Yes,' indicate the number of Forms 8282 filed during the year			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 h		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		Х
9 Sponsoring organizations maintaining donor advised funds.			
a Did the organization make any taxable distributions under section 4966?	9 a		X
b Did the organization make a distribution to a donor, donor advisor, or related person?	9 b		X
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10 b			
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)			
12 a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12 a		
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state?	13 a		
Note. See the instructions for additional information the organization must report on Schedule O.			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c Enter the amount of reserves on hand			
14 a Did the organization receive any payments for indoor tanning services during the tax year?	14 a		X
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14 b		

Form $990 \, (2013)$ The Land Trust for the Little Tennessee 56-2142199 Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	tion A. Governing Body and Management			
			Yes	No
1 a	a Enter the number of voting members of the governing body at the end of the tax year			
r	Enter the number of voting members included in line 1a, above, who are independent 1b			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee or key employee?	2		Х
2	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
3	of officers, directors or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents			37
_	since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
/ a	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		Х
k	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body?	7 b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
	The governing body?	8 a	Х	
b	Each committee with authority to act on behalf of the governing body?	8 b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Reven	ue C	ode.)	
			Yes	No
10 a	a Did the organization have local chapters, branches, or affiliates?	10 a		Х
t	If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their			
	operations are consistent with the organization's exempt purposes?	10 b		
11 a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12 a	a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12 a	Х	
k	• Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12 b	Х	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done	12 c	Х	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent	17	Λ	
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	a The organization's CEO, Executive Director, or top management official	15 a	Х	<u> </u>
b	Other officers of key employees of the organization	15 b		X
	If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16 a	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		X
t	b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16 b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► North Carolina			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available inspection. Indicate how you make these available. Check all that apply.	for pu	blic	
	X Own website X Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available the public during the tax year.	le to		
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	n:		
•	Ramelle Smith 557 E Main St Franklin NC 28744 (82	<u> </u>	524-2	<u>2711</u>

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

				(C	;)					
(A) Name and Title	(B) Average hours per week (list	one bo	the organization related organization		Reportable compensation from	(F) Estimated amount of other compensation				
	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) Kenyon Murphy	_4.00									
Chair		Х		Х				0.	0.	0 .
(2) Christopher Brouwer	3.00									
Vice Chair		Х		Х				0.	0.	0 .
(3) Ed Haight	3.00									
Treasurer (June-Dec)		Х		Χ				0.	0.	0 .
_(4) Rachel Hoskins	2.50									
Secretary		Х		Χ				0.	0.	0.
_(5)_Michael_Green	1.00									
Former Treasurer (Jan-May)		Х		Χ				0.	0.	0 .
_(6)_Bill_Dyar	2.50									
Board Member		Х						0.	0.	0 .
_(7)_Lisa_Leatherman	2.00									
Board Member		Х						0.	0.	0 .
_(8) Bill Gibson	1.00									
Board Member		Х						0.	0.	0 .
_(9) Dick Heywood	2.00									
Board Member		Х						0.	0.	0 .
(10) Jason Love	2.00									
Board Member		Х						0.	0.	0 .
(11) Lydia Sargent Macauley	2.00									
Board Member		Х						0.	0.	0 .
(12) Natalie Smith	2.00					-				
Board Member		Х						0.	0.	0 .
(13) Richard B. Clark	2.00					-				
Board Member		Х						0.	0.	0 .
(14) Elizabeth Johns	2.00					-				
Board Member		Х						0.	0.	0 .

Part VII Section A. Officers, Directors, Trus	tees,	Key	Em			es,	and	d Highest Con	pensated Emp	loyee	S (contir	nued)
	(B)			((•							
(A) Name and title	Average hours per week	box	, unles cer an	ss pe id a d	rson i directo	than o s both or/trust	an ee)	(D) Reportable compensation from	(E) Reportable compensation from	amou	(F) stimated int of other	
	(list any hours for related organiza - tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	fr orga and	pensation om the anization d related anizations	
(15) John Strawn Board Member	2.00	Х						0.	0.			0.
(16) Connie Haire Board Member	2.00	Х						0.	0.			0.
(17) Paul Carlson Executive Director	40.00			Х				61,692.	0.		6,4	19.
(18)												
(19)												
(20)												
(21)												
(22)												
(23)												
(24)												
(25)												
1 b Sub-total								61,692.	0.		6,4	19.
c Total from continuation sheets to Part VII, Section d Total (add lines 1b and 1c)							^	61,692.	0.		<i>C</i> 1	19.
Total number of individuals (including but not limited t							ived			npensa		<u>19.</u>
from the organization F												
3 Did the organization list any former officer, director, or	or trustae	kov	emr	alov	- 00	or hic	has	st companyated em	nlovee		Yes	No
on line 1a? If 'Yes,' complete Schedule J for such ind.		, ,		,	,		,		. ,	. 3		X
4 For any individual listed on line 1a, is the sum of repo the organization and related organizations greater tha such individual	an \$150,	900?	If 'Y	es' o	com	plete	Sch	hedule J for		. 4		X
5 Did any person listed on line 1a receive or accrue cor for services rendered to the organization? If 'Yes,' cor	mpensati <i>mplete</i> S	on fro	om a lule J	ny i I for	unre suc	lated h per	org rson	ganization or individ	lual 	. 5		Х
Section B. Independent Contractors 1 Complete this table for your five highest compensated	d indono	ndon	t con	trac	otoro	that	rocc	oived more than \$1	00 000 of			
compensation from the organization. Report compens												
(A) Name and business addres	s							Description o		Compe	C) nsation	1
												<u> </u>
Total number of independent contractors (including be	ut not lim	nited	to the	ose	liste	d ab	ove)) who received mo	re than			
\$100,000 of compensation from the organization	-											

		Check if Schedule O	contains a respo	nse or note to any lir	e in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
S 5	1 a	Federated campaigns .	1а					
PROGRAM SERVICE REVENUE AND OTHER SIMILAR AMOUNTS		Membership dues						
돌		Fundraising events						
Ž		Related organizations .						
5 ₹		=						
źΞ	е	Government grants (contributi	ons) 1 e	99,228.				
2 ∺	f	All other contributions, gifts, grainilar amounts not included a	rants, and					
ᇗጀ		similar amounts not included a	above 1 f	1,141,865.				
50	g	Noncash contributions include	ed in lines 1a-1f: \$	170,800.				
3 ₹	h	Total. Add lines 1a-1f .			1,241,093.			
Œ				Business Code				
	2 a	Stewardship Con	ntracte	541900	36,292.	36,292.	0.	0.
R	b				67,568.	67,568.	0.	0.
핑	c	Conservation Project A	ACIII III II SCI CICIOII	341900	07,300.	07,300.	0.	0.
<u>₹</u>	٥							
35	u							
X.	е							
8		All other program service						
<u>R</u>	g	Total. Add lines 2a-2f .			103,860.			
	3	Investment income (inclu	uding dividends,	interest and				
		other similar amounts) .			15,780.	0.	0.	15,780.
	4	Income from investment	of tax-exempt b	ond proceeds				
	5	Royalties						
			(i) Real	(ii) Personal				
	6 a	Gross rents	10,709					
	b	Less: rental expenses	0					
	С	Rental income or (loss)	10,709					
		Net rental income or (los			10,709.	0.	0.	10,709.
		•	(i) Securities	(ii) Other	10,709.	0.	0.	10,709.
	7 a	Gross amount from sales of assets other than inventory.	(,	2,185,770.				
		•		2,185,770.				
	b	Less: cost or other basis						
		and sales expenses		2,155,571.				
		Gain or (loss)		30,199.				
	d	Net gain or (loss)			30,199.	30,199.	0.	0.
ш	8 a	Gross income from funda	raising events					
\rightarrow		(not including \$						
Z		of contributions reported	on line 1c).					
8		See Part IV, line 18		a 405.				
OTHER REVEN	b	Less: direct expenses .		b				
Ò		Net income or (loss) from		ents	405.		0.	405.
			_		100.		<u> </u>	103.
	Эa	Gross income from gami See Part IV, line 19	ng activities.	а				
	h	Less: direct expenses .		b				
		Net income or (loss) from						
			-					
	10 a	Gross sales of inventory and allowances		a 413				
				113.				
		Less: cost of goods sold		b				
ļ	С	Net income or (loss) from		1	413.	0.	0.	413.
		Miscellaneous Revenu		Business Code				
		<u>Miscellaneous</u> _		900099	8,627.	0.	0.	8,627.
	b							
	С							
	d	All other revenue						
	е	Total. Add lines 11a-11d	1		8,627.			
		Total revenue. See instr			1.411.086.	134.059.	0.	35.934.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX.

Do i	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV. line 21		·		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	68,736.	20,621.	20,621.	27,494.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	359,015.	275,229.	60,878.	22,908.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	18,332.	14,276.	3,047.	1,009.
9	Other employee benefits	28,435.	20,902.	5,072.	2,461.
10	Payroll taxes	33,506.	23,374.	6,328.	3,804.
11	Fees for services (non-employees):	33,300.	23,374.	0,320.	3,004.
	Management				
	Legal				
	Accounting	13,725.	0.	13,725.	0
	Lobbying	13,725.	0.	13,745.	0.
	Professional fundraising services. See Part IV, line 17				
	Investment management fees				
-	Other. (If line 11g amt exceeds 10% of line 25, column				
_	(A) amount, list line 11g expenses on Schedule O)	83,699.	70,800.	7,077.	5,822.
12	Advertising and promotion	450.	0.	450.	0.
13	Office expenses	30,840.	14,221.	11,305.	5,314.
14	Information technology	7,989.	5,026.	2,223.	740.
15	Royalties				
16	Occupancy	22,242.	14,891.	4,953.	2,398.
17	Travel	15,171.	14,101.	555.	515.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	5,670.	1,950.	3,593.	127.
20	Interest	2,657.	2,657.	0.	0.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	6,896.	4,811.	1,302.	783.
23	Insurance	18,197.	12,694.	3,437.	2,066.
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	Land and Easement Acq. Costs	96,476.	96,476.	0.	0.
	Project Management	31,749.	31,749.	0.	0.
	Supplies/Materials/Publications	18,652.	14,360.	3,281.	1,011.
	Watauga Creek Restoration	80,640.	80,640.	0.	0.
	All other expenses	24,791.	21,914.	2,239.	638.
25	Total functional expenses. Add lines 1 through 24e	967,868.	740,692.	150,086.	77,090.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following				

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash – non-interest-bearing	0.	1	47,328.
	2	Savings and temporary cash investments	564,168.	2	1,328,858.
	3	Pledges and grants receivable, net	145,567.	3	116,615.
	4	Accounts receivable, net	530.	4	946.
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L			
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
Α	7	Notes and loans receivable, net	0	7	1 000 000
ASSETS	8	Inventories for sale or use	0.	8	1,000,000.
E T	9	Prepaid expenses and deferred charges	0.040	9	20.005
S	_	Land, buildings, and equipment: cost or other basis.	9,940.	9	38,885.
		Complete Part VI of Schedule D			
		Less: accumulated depreciation	4,647,922.	10 c	3,019,113.
	11	Investments — publicly traded securities		11	
	12	Investments — other securities. See Part IV, line 11		12	
	13	Investments — program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	756,143.	15	892,050.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	6,124,270.	16	6,443,795.
	17	Accounts payable and accrued expenses	13,696.	17	25,547.
	18	Grants payable		18	
	19	Deferred revenue		19	
L	20	Tax-exempt bond liabilities		20	
I A	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
IABILITIES	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
T	23	Secured mortgages and notes payable to unrelated third parties	229,900.	23	0.
E S	24	Unsecured notes and loans payable to unrelated third parties	443,300.	24	0.
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	12,027.	25	23,411.
	26	Total liabilities. Add lines 17 through 25	255,623.	26	48,958.
NET		Organizations that follow SFAS 117 (ASC 958), check here ► X and complete	2337023.		107550.
Ť		lines 27 through 29, and lines 33 and 34.			
S	27	Unrestricted net assets	5,283,570.	27	5,547,460.
Ę	28	Temporarily restricted net assets	131,288.	28	393,588.
▲ののエーの OR	29	Permanently restricted net assets	453,789.	29	453,789.
		Organizations that do not follow SFAS 117 (ASC 958), check here ► and complete lines 30 through 34.	433,707.	23	433,707.
U	22			20	
HUZD BALAZUHØ	30	Capital stock or trust principal, or current funds		30	
B A	31			31	
Ā	32	Retained earnings, endowment, accumulated income, or other funds		32	
Ç	33	Total net assets or fund balances	5,868,647.	33	6,394,837.
Ī	34	Total liabilities and net assets/fund balances	6,124,270.	34	6,443,795.

BAA Form **990** (2013)

	The Balla 11 abe 101 elle B10010 101110b00	<u> </u>	J	·		
Pa	Reconciliation of Net Assets					_
	Check if Schedule O contains a response or note to any line in this Part XI					. X
1	1 Total revenue (must equal Part VIII, column (A), line 12)		1	1,41	L1,0	86.
2	2 Total expenses (must equal Part IX, column (A), line 25)		2	96	57,8	68.
3	Revenue less expenses. Subtract line 2 from line 1		3	44	13,2	18.
4	4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))		4	5,86		
5	Net unrealized gains (losses) on investments		5		32,9	
6	Donated services and use of facilities		6		•	
7	7 Investment expenses		7			
8	Prior period adjustments		8			
9	Other changes in net assets or fund balances (explain in Schedule O)		9			
10						
	column (B))		10	6,39	94,8	37.
Pa	art XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					. X
	· · · · · · · · · · · · · · · · · · ·				Yes	No
1	1 Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.					
2	2 a Were the organization's financial statements compiled or reviewed by an independent accountant?			2 a		Х
_	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review					
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
	b Were the organization's financial statements audited by an independent accountant?			2 b	Х	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sep					
	basis, consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
	c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight	of the audit	t,			
	review, or compilation of its financial statements and selection of an independent accountant?			2 c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.					
3	3 a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in t Audit Act and OMB Circular A-133?	he Single		3 a		Х
	b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the r	equired au	dit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits	<u></u> .	<u></u> .	3 b		
						_

BAA Form 990 (2013)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

The Land Trust for the Little Tennessee

Employer identification number 56-2142199

Par	: I	Reason for Publ	ic Charity Status	(All organizations r	nust co	omplete	e this p	art.) S	ee inst	ruction	S.		
The c	rgai	nization is not a private	foundation because it	is: (For lines 1 through 1	11, checl	k only on	e box.)						
1		A church, convention of	of churches or associa	tion of churches describe	ed in se d	ction 17	D(b)(1)(A	۸)(i).					
2		A school described in	section 170(b)(1)(A)(i	ii). (Attach Schedule E.)									
3		A hospital or a coopera	ative hospital service of	organization described in	section	170(b)(1)(A)(iii)).					
4		A medical research or	ganization operated in	conjunction with a hosp	ital desc	ribed in	section	170(b)(⁴	1)(A)(iii).	Enter th	e hospital's		
		name, city, and state:											
5		An organization opera 170(b)(1)(A)(iv). (Cor	ted for the benefit of a mplete Part II.)	college or university own	ned or o	perated I	by a gov	ernmen	tal unit d	escribed	in section		
6		A federal, state, or local	al government or gove	rnmental unit described	in sectio	on 170(b)(1)(A)(\	/).					
7	Χ	in section 170(b)(1)(A	A)(vi). (Complete Part			governn	nental ur	nit or fro	m the ge	eneral pu	blic describ	ed	
8		A community trust des	scribed in section 170	(b)(1)(A)(vi). (Complete	Part II.)								
9		from activities related	to its exempt functions d unrelated business t	nore than 33-1/3% of its s - subject to certain exc axable income (less sect aplete Part III.)	eptions,	and (2)	no more	than 33	3-1/3% o	f its supp	ort from gro	SS	
10		An organization organ	ized and operated exc	lusively to test for public	safety.	See sect	ion 509	(a)(4).					
11		more publicly supporte	ed organizations descr	lusively for the benefit of ibed in section 509(a)(1) and complete lines 11e	or section	on 509(a	unctions)(2). See	of, or o	arry out on 509(a)	the purpo (3). Che	oses of one ck the box t	or hat	
		a Type I b	Type II c	Type III — Function	ally integ	rated	c	ı 🔲 -	Type III -	- Non-fu	nctionally in	tegrate	ed
е		By checking this box, other than foundation section 509(a)(2).	I certify that the organi managers and other th	zation is not controlled d nan one or more publicly	irectly or supporte	r indirect ed organ	ly by one izations	or mor describe	e disqua ed in sec	llified per tion 509	sons (a)(1) or		
f		If the organization received this box		nation from the IRS that	is a Typ	е І, Турє	II or Ty	pe III su	pporting	organiza	ation,		
g		Since August 17, 2006	6, has the organization	accepted any gift or co	ntributio	n from ar	ny of the	followin	ng persor	ns?			
												Yes	No
		below, the gover	rning body of the supp	trols, either alone or toge orted organization?)	. 11 g (i)		
		(ii) A family membe	r of a person describe	d in (i) above?							. 11 g (ii)		
		(iii) A 35% controlled	d entity of a person de	scribed in (i) or (ii) above	?						· 11 g (iii)		
h		Provide the following is	nformation about the s	supported organization(s)).								
		(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is organiza column (i) your go docur	ation in) listed in verning	(v) Did you the organiz column (i) suppo	zation in of your	(vi) Is organiza colum organize U.S	ation in nn (i) d in the	(vii) Amount sup		etary
					Yes	No	Yes	No	Yes	No			
											<u> </u>		
(A)													
(B)													
<u>- </u>													
(C)													
(D)													
(E)													
Tatal													

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support	1				1				
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total			
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	1,019,525.	1,039,232.	1,994,264.	752,702.	1,241,093.	6,046,816.			
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf									
	The value of services or facilities furnished by a governmental unit to the organization without charge									
4	Total. Add lines 1 through 3	1,019,525.	1,039,232.	1,994,264.	752,702.	1,241,093.	6,046,816.			
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						1,376,023.			
6	Public support. Subtract line 5 from line 4						4,670,793.			
Sec	tion B. Total Support									
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total			
7	Amounts from line 4	1,019,525.	1,039,232.	1,994,264.	752,702.	1,241,093.	6,046,816.			
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	27,649.	26,294.	18,294.	15,907.	15,780.	103,924.			
9	Net income from unrelated business activities, whether or not the business is regularly carried on									
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	5,784.	15,062.	31,281.	7,335.	8,627.	68,089.			
	Total support. Add lines 7 through 10						6,218,829.			
12	Gross receipts from related activiti	es, etc (see instruc	ctions)			12				
	First five years. If the Form 990 is organization, check this box and s	top here	· · · · · · · · · · · · · · · · · · ·	hird, fourth, or fifth	tax year as a sect	ion 501(c)(3)	▶ 🔲			
	tion C. Computation of Pu					1 1				
	Public support percentage for 2013	, , , , , , , , , , , , , , , , , , , ,	•	. , , ,			75.11 %			
	Public support percentage from 20						70.43 %			
16 a	33-1/3% support test — 2013. If and stop here. The organization of									
b	b 33-1/3% support test — 2012. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization									
17 a	7a 10%-facts-and-circumstances test — 2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization									
	10%-facts-and-circumstances te or more, and if the organization me organization meets the 'facts-and-	eets the 'facts-and- circumstances' tes	circumstances' test. The organization	st, check this box a qualifies as a pub	ind stop here. Exp licly supported org	olain in Part IV how anization	the ▶			
18	Private foundation. If the organiz	ation did not check	a box on line 13,	16a, 16b, 17a, or 1	7b, check this box	and see instructio	ns ▶			

Part III Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support							
	dar year (or fiscal yr beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 201	3	(f) Total
1	Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')							
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that are not an unrelated trade or business under section 513							
	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons							
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
С	Add lines 7a and 7b							
8	Public support (Subtract line 7c from line 6.)							
Sec	tion B. Total Support			1				
Calen	dar year (or fiscal yr beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 201	3	(f) Total
10 a	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources							
	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)							
13	Total Support. (Add Ins 9,10c, 11 and 12.)							_
		for the organization	on's first, second, t	third, fourth, or fifth	tax year as a sect	ion 501(c)(3)	-
Sec	tion C. Computation of Pul	blic Support P	ercentage					
15	Public support percentage for 2013	3 (line 8, column (f) divided by line 13	B, column (f))			15	%
16	Public support percentage from 20	12 Schedule A, Pa	art III, line 15	<u></u>	<u></u>	<u></u>	16	%
Sec	tion D. Computation of Inv	estment Incor	ne Percentage	е			•	
17	Investment income percentage for))		17	%
18	Investment income percentage from	•	•		•		18	%
	33-1/3% support tests $-$ 2013. If is not more than 33-1/3%, check the	nis box and stop h	ere. The organizat	tion qualifies as a p	oublicly supported	organization		▶ []
b	33-1/3% support tests $-$ 2012. If line 18 is not more than 33-1/3%, σ	the organization d check this box and	id not check a box stop here. The or	on line 14 or line 1 rganization qualifie	l 9a, and line 16 is s as a publicly sup	more than 3 ported orgar	3-1/3%, and ization .	d▶ □
20	Private foundation. If the organiza	ation did not chack	a hox on line 14	19a or 19h check	this hox and see i	nstructions		▶ □

Part IV Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).
Pt_II_Line_10: Description: Other_Revenue
Pt_II_Line_10: 2009: 5784.
Pt_II_Line_10: 2010: 15062.
Pt_II_Line_10: 2011: 31281.
Pt II Line 10: 2012: 7335.
<u>Pt II Line 10: 2013: 8627</u>

The Land Trust for the Little Tennessee

Schedule A (Form 990 or 990-EZ) 2013

Page 4

56-2142199

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization The Land Trust for the Little Tennessee 56-2142199 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 2 Aggregate contributions to (during year) . . . 3 Aggregate grants from (during year) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Nο **Conservation Easements.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) X Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2 a 45 2 b 5,702.9 c Number of conservation easements on a certified historic structure included in (a) 2 c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► 1 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, No Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1 a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

Part III Organizations Mainta	ining Collection	s of Art, Hist	orical	Treasures, or	Other	Similar Ass	ets (c	ontinu	ied)
3 Using the organization's acquisition items (check all that apply):	n, accession, and oth	er records, check	any of	the following that are	e a signi	ificant use of its	s collecti	on	
a Public exhibition		d Loan	or exch	nange programs					
b Scholarly research		e Other	·						
c Preservation for future generat	ions								
4 Provide a description of the organiz Part XIII.	zation's collections ar	nd explain how th	ey furth	er the organization's	exemp	t purpose in			
5 During the year, did the organization to be sold to raise funds rather than	n to be maintained as	s part of the orgar	nization	's collection?			Yes		No
Part IV Escrow and Custodia line 9, or reported an ar	Arrangements mount on Form 9	. Complete if t 190, Part X, lin	the orque 21.	ganization answe	ered 'Y	es' to Form	990, F	'art IV	,
1 a Is the organization an agent, truste on Form 990, Part X?				utions or other asset	s not inc	cluded	Yes		No
b If 'Yes,' explain the arrangement in	Part XIII and comple	te the following to	able:				A		
a Daniuniun halanaa					4.0		Amount		
c Beginning balance					1 c				
d Additions during the year									
e Distributions during the year					\vdash				
f Ending balance							Vac	—— <u>—</u>	N ₂
2 a Did the organization include an amb If 'Yes,' explain the arrangement in							Yes	[No
Part V Endowment Funds. C	omplete if the or	ganization ans	swere	d 'Yes' to Form 9	990. Pa	art IV. line 10	0.		
	(a) Current year	(b) Prior yea		(c) Two years back		hree years back		our years	s back
1 a Beginning of year balance	577,407.	,,,,,,		536,169.		467,869.			036.
b Contributions	47,660.			16,814.		47,002.			556.
• Not investment cornings, going	,	,		,		,			
c Net investment earnings, gains, and losses	95,931.	58,1	L88.	-13,241		56,428.		65,	691.
d Grants or scholarships									
e Other expenditures for facilities and programs		12,5	500.	14,443.		31,410.		50,	000.
f Administrative expenses	4,834.	4,2	226.	4,017.		3,720.		2,	414.
g End of year balance	716,164.	577,4	107.	521,282		536,169.		467,	869.
2 Provide the estimated percentage of	of the current year er	nd balance (line 1	g, colur			•			
a Board designated or quasi-endown	nent ► 2	9.98%	_						
b Permanent endowment ►	70.02 %	<u> </u>							
c Temporarily restricted endowment		%							
The percentages in lines 2a, 2b, ar	nd 2c should equal 10	00%.							
3 a Are there endowment funds not in t			t are he	eld and administered	for the		Г	Yes	No
organization by: (i) unrelated organizations							32/i)		NO
(ii) related organizations							. 3a(i)	Х	37
							. 3a(ii)		X
b If 'Yes' to 3a(ii), are the related orga		•					. 3b		
4 Describe in Part XIII the intended u		on's endowment	runas.						
Part VI Land, Buildings, and Complete if the organiz		Yes' to Form 9	990, F	Part IV, line 11a.	See F	orm 990, Pa	ırt X, liı	ne 10.	
Description of property	(a) Cos (i	st or other basis nvestment)	(b)	Cost or other pasis (other)	(c) Aco	cumulated reciation	(d) E	Book va	llue
1 a Land				2,752,497.			2	,752	,497.
b Buildings				254,539.		0.		254	,539.
c Leasehold improvements				3,305.		661.			,644.
d Equipment				39,272.		29,839.			,433.
e Other									
Total. Add lines 1a through 1e. (Column		990, Part X, colu	ımn (B)	, line 10(c).)			3	,019,	,113.
RAA		*	, /	. , ,			ule D (F		

BAA

	421	

Part VII Investments – Other Securities.			
Complete if the organization answered '	·		•
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-	year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B) (C)			
(C)			
(D) (F)			
(E) (F)			
(G)			
(H)			
<u>· · · · · · · · · · · · · · · · · · · </u>			
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) ▶			
Part VIII Investments – Program Related.		D + 11 + 1 + 0 - E - 000 B	
Complete if the organization answered			
(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-o	r-year market value
(1)			
(2) (3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ▶			
Part IX Other Assets.	Vaa' ta Farm 000 I	Dort IV line 11d See Form 000 De	art V lina 15
Complete if the organization answered '	escription	rait IV, lille 11d. See Follil 990, Fa	(b) Book value
(1) Options and Escrow Deposits			5,000.
(2) Endowment held by Community Found	ation of WNC		716,164.
(3) Land Assets Subject to Life Estate	e, Net of Disc	ount to PV	168,486.
(4) Security Deposit			1,850.
(5) Gift Cards			550.
<u>(6)</u> (7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B),	line 15.)		892,050.
Part X Other Liabilities.			
Complete if the organization answered 'Yes' to F			
(a) Description of liability (1) Federal income taxes	(b) Book value		
(2) Fiscal Agent Funds Payable	23,4	11	
(3)	23,11		
(4)			
(5)			
_ (6)			
(8)			
<u>(9)</u> (10)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)	▶ 23,43	11	
2. Liability for uncertain tax positions. In Part XIII, provide the text of the fool			lity for uncertain
tay positions under FIN 48 (ASC 740). Chack here if the tayt of the footnote			X

Part XI	Reconciliation of Revenue per Audited Financial Statements With Revenue per Re	turn.	
	Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.		
1 Total r	evenue, gains, and other support per audited financial statements	1	1,494,058.
2 Amour	ts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net un	realized gains on investments		
b Donate	d services and use of facilities		
c Recov	eries of prior year grants		
d Other	Describe in Part XIII.)		
e Add lin	es 2a through 2d	2 e	82,972.
3 Subtra	ct line 2e from line 1	3	1,411,086.
4 Amour	ts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investr	nent expenses not included on Form 990, Part VIII, line 7b 4a		
b Other	Describe in Part XIII.)		
c Add lin	es 4a and 4b	4 c	
5 Total r	evenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	1,411,086.
Part XII	Reconciliation of Expenses per Audited Financial Statements With Expenses per I	Return.	
	Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.		
1 Total e	xpenses and losses per audited financial statements	1	967,868.
=	ts included on line 1 but not on Form 990, Part IX, line 25:	-	201,70001
a Donate	d services and use of facilities		
	ear adjustments		
•	osses		
	Describe in Part XIII.)		
	es 2a through 2d	2 e	
	ct line 2e from line 1	3	967,868.
	ts included on Form 990, Part IX, line 25, but not on line 1:		201,000.
	nent expenses not included on Form 990, Part VIII, line 7b		
b Other	Describe in Part XIII.)		
c Add lin	es 4a and 4b	4 c	
	xpenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	967,868.
Part XIII	Supplemental Information.		
Provide the	lescriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V,		
line 4; Part X	, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addition	al informati	ion.
Pt II L	ine 3One conservation easement was modified during 2013.		
Pt_II_L	ine 5 CEs are monitored by LTLT's conservation easement monitoring st	aff at l	east annually
Pt II L	ine 5 with a report to LTLT and the landowner. Violations, m	nonitor	ing and
Pt. TT Ti	ine 5enforcement_are_covered_in_LTLT's_Stewardship_Policy_M	Manual.	
		101111111111	
Pt TT I.	ine 9 Conservation easements purchased are expensed at cost.		
	me -> conservation -casements- saronasea -are -custometa at -cose.		
Pt TT T.	ine 9Conservation_easements_received_by_donation_are_not		
Dt TT T.	ine 9recorded_in_the_organization's_books.(See_Schedule_0		
Pt. TT T.	ine 9 for further information.)		
BAA		Schedule D	(Form 990) 2013

TEEA3304 10/02/13

Pt_X_Line_2	_LTLT is exempt from federal income taxes under 501(c)(3) of the Internal
Pt X Line 2	Revenue Code. Under the Code, income from certain activities not related
Pt X Line 2	to the organization's tax-exempt purpose may be subject to taxation as
Pt_X_Line_2	_unrelated business income. The organization had less than \$1,000
Pt_X_Line_2	_of_income_from_unrelated_business_activities_in_the_2013_fiscal_year_and_was,
Pt_X_Line_2	_therefore, not required to file Federal Form 990-T (Exempt Organization
Pt_X_Line_2	Business Income Tax Return). The organization believes that it has appropriate
Pt_X_Line_2	support for all tax positions taken, and as such, does not have any
Pt_X_Line_2	_uncertain tax positions that are material to the financial statements.
Pt_X_Line_2	The organization's Forms 990 for 2010, 2011 and 2012 are subject
Pt_X_Line_2	to examination by the IRS, generally for three years after being filed.

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

or 30

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990.
► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

The Land Trust for the Little Tennessee

Part I Types of Property

56-2142199

Employer identification number

Par	TI Types of Property				
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art — Works of art				
2	Art — Historical treasures				
3	Art — Fractional interests				
4	Books and publications				
5	Clothing and household goods				
6	Cars and other vehicles				
7	Boats and planes				
8	Intellectual property				
9	Securities – Publicly traded				
10	Securities - Closely held stock				
11	Securities - Partnership, LLC, or trust interests				
12	Securities – Miscellaneous				
13	Qualified conservation contribution — Historic structures				
14	Qualified conservation contribution — Other	Х	2	170.800.	Appraisal Value
15	Real estate – Residential			2707000	11661 401 401 400
16	Real estate — Commercial				
17	Real estate – Other				
18	Collectibles				
19	Food inventory				
20	Drugs and medical supplies				
21	Taxidermy				
22	Historical artifacts				
23	Scientific specimens				
24	Archeological artifacts				
25	Other • () .				
26	Other • () .				
27	Other • () .				
28	Other► () .				
29	Number of Forms 8283 received by the organization organization completed Form 8283, Part IV, Donee A	during the ta acknowledge	x year for contributions f ment	or which the	29
					Yes No
30a	During the year, did the organization receive by contributed for at least three years from the date of the initial purposes for the entire holding period?	l contribution	n, and which is not requir	ed to be used for exemp	ot
h	If 'Yes,' describe the arrangement in Part II.				30 a X
	Does the organization have a gift acceptance policy t	hat requires	the review of any non-st	andard contributions?	31 X
	Does the organization hire or use third parties or rela	·	•		21
	noncash contributions?				32a X
b	If 'Yes,' describe in Part II.				
33	If the organization did not report an amount in column describe in Part II.	n (c) for a typ	e of property for which o	column (a) is checked,	

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization

The Land Trust for the Little Tennessee

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 2013

Open to Public Inspection

Employer identification number

56-2142199

Pt_VI,_Line_11b_	The 990 is initially reviewed by the Finance Manager and the Executive Director. It is
Pt_VI,_Line_11b_	then passed on to the Finance Committee for review and approval. Finally the
Pt_VI,_Line_11b_	990 is sent to the full Board prior to filing.
Pt_VI,_Line_12c_	Conflict of Interest policy was adopted on 8/8/08. All officers and
Pt_VI,_Line_12c_	employees complete a conflict of interest statement at the first board meeting
Pt_VI,_Line_12c_	of the new year and the statement is reviewed by the CAO. In addition, the ED
Pt_VI,_Line_12c_	monitors the business of the organization that could involve Board members or staff.
Pt_VI,_Line_15a_	Currently, the ED makes well below the highly compensated threshold.
Pt_VI,_Line_15a_	In March 2010, compensation data was gathered for land trust job types. The
Pt_VI,_Line_15a_	Compensation Committee continues to use this data as a guide to determine
Pt_VI,_Line_15a_	salaries.
<u>Pt_VI,_Line_18</u>	Forms 1023 and 990 are available upon request. Form 990 is
<u>Pt_VI,_Line_18</u>	_also_available_on_the_organization's_website
<u>Pt_VI, Line 19</u>	Governing documents, conflict of interest policy and audited financial
Pt_VI,_Line_19	statements are available upon request.
Pt_XI	Net investment gains on Endowment held with the
Pt_XI	Community Foundation of Western NC amounted to 82,972.
Pt_XII, Line_2c_	The Audit Committee directly reviews the audit.
Part_VI, Line_17	The organization maintains a charitable solicitation license with the NC Secretary of State,
Part_VI, Line_17	Charitable Solicitation License Division. As part of its annual renewal process,
Part_VI, Line_17	the organization may include the Federal Form 990 filed with IRS.
<u>Sch D, Ln 3 & 5</u>	Since U.S. GAAP does not provide specific guidance on the accounting
<u>Sch</u> D, Ln 3 & 5	treatment for conservation easements, land trust organizations in the
<u>Sch</u> D, Ln 3 & 5	U.S. use several different methods to account for the easements they hold.
<u>Sch</u> D, Ln 3 & 5	LTLT has adopted one such method which is widely used by other land trusts.
Sch D In 3 & 5	Under this method conservation easements are not recognized as assets

Name of the organization	Employer identification number
	56-2142199
Sch D, Ln 3 & 5 _ Accordingly, easements received by donation are	not_recorded_in_income
Sch D, Ln 3 & 5 and easements purchased by the organization are	recorded as expenses.
Sch D, Ln 3 & 5 Management believes that this method results in	financial statements
Sch D, Ln 3 & 5 that most accurately reflect the organization's	financial activities.

Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

	For calendar year 2013, bi	r riscar year beginning	, 2013, and en	ang	' '	
Department of the Treasury Internal Revenue Service	► Information about i	Do not send to the IRS Form 8879-EO and its	6. Keep for your red instructions is at i	ords. www.irs.gov/fo	rm8879eo.	2013
Name of exempt organization					Employer Identific	alion number
The Land Trust for Name and title of officer	or the Little T	'ennessee			56-214219	19
Paul Carlson				e Directo	<u>-</u>	
Part I Type of Retu	rn and Return Info	rmation (Whole D				
Check the box for the return check the box on line 1a, 2a leave line 1b, 2b, 3b, 4b, or the applicable line below. Do	, 3a, 4a, or 5a, below, ar 5b, whichever is applica	id the amount on that li ble, blank (do not enter	ne for the return bei	na filed with this	form was blank it	hén
1 a Form 990 check here		venue, if any (Form 99		(A), line 12)	1 b	1,411,086
2 a Form 990-EZ check he	ere 🔻 🗍 b Tota	al revenue, if any (For	n 990-EZ, line 9)		2 b	
3 a Form 1120-POL check	k here 🕏 🗍 b	Total tax (Form 1120-F	OL, line 22)		3 b	
4 a Form 990-PF check he		based on investment		-PF, Part VI, line	5) 4b	
5 a Form 8868 check here		Due (Form 8868, Part			5 b _	444
Part II Declaration a	nd Signature Auth	orization of Offic	er			
electronic return and accompl further declare that the amintermediate service provide the IRS (a) an acknowledge refund, and (c) the date of a funds withdrawal (direct deborantzatthe U.S. Treasury Fiauthorize the financial instituenswer inquiries and resolve organization's electronic return.	Dunt in Part I above is the r, transmitter, or electron ment of receipt or reason refund. If applicable, I it) entry to the financial in owed on this return, and nancial Agent at 1-888-3 tions involved in the process issues related to the par	e amount shown on the ic return originator (ER I for rejection of the trar authorize the U.S. Tree stitution account indica the financial institution 53-4537 no later than 2 essing of the electronic yment. I have selected	copy of the organiz: O) to send the organiz: nsmission, (b) the re asury and its design ated in the tax prepa to debit the entry to business days prio. payment of taxes t a personal identifica	ation's electronic nization's return ason for any del ated Financial A ration software f this account. To r to the payment o receive confid tion number (PI	c return. I consent to the IRS and to ay in processing t gent to Initiate an or payment of the revoke a paymer (settlement) date	to allow my receive from he return or electronic ht, I must . I also
Officer's PIN: check one box X I authorize Corlis	s & Solomon, Pl	LLC m name	to ent	er my PIN	42199 Enter five numbers, b	as my signature
on the organization's tax a state agency(les) regul the return's disclosure co	ating charities as part of	filed return. If I have in the IRS Fed/State prog	dicated within this re gram, I also authoriz	eturn that a copy e the aforement	of the return is he	eing filed with
As an officer of the organ indicated within this retur program, I will enter my I	n that a copy of the retur	n is being tiled with a s	the organization's ta tate agency(ies) reg	x year 2013 elec ulating charities	stronically filed ret as part of the IRS	urn. If I have Fed/State
Officer's signature	In !	Carlson	Date ►	08/0	5/2014	
Part III Certification a	and Authentication					
ERO's EFIN/PIN. Enter your number (EFIN) followed by y						56191371677 do not enter all zeros
certify that the above nume above. I confirm that I am sui Authorized IRS e-file Provide	bmitting this return in acc	cordance with the requi	e 2013 electronically rements of Pub 416	filed return for t 3, Modernized e	he organization in -File (MeF) Inform	dicated lation for
RO's signature	120)	Cala	Date ▶	07/16/20 3	4 08/05,	12014 pjc
	ER Do Not Sub	O Must Retain This F mit This Form To the	orm – See Instruct IRS Unless Reque	tions sted To Do So		,

BAA For Paperwork Reduction Act Notice, see instructions.

Form 8879-EO (2013)

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 1 (continued)

Briefly describe the organization's mission:

Tennessee and Hiwassee River Valleys. We work in partnership with private landowners, public agencies, and others to conserve land and water, ensuring; continued see note

Supporting Statement of:

Form 990 p 11/Line 7, column (B)

Description	Amount
The note receivable balance consists of a \$1,000,000 secured note from one individual in connection with the sale of the Yellow Creek Property. LTLT provided seller financing for the sale. Terms call for four payments over two years, at six month intervals, with interest rates increasing from 3.5 to 5.0 percent over the four interest periods.	1,000,000.
Total	1,000,000.

Additional Information For Tax Return

The Land Trust for the Little Tennessee	56-2142199
<u>Form 990 p 1: Pt I, Ln 1, Mission, Cont-3</u>	
that the water quality, natural beauty, ecological integrity, and rural character of our region are preserved f generations to come.	or
Form 990 p 2: Organization Mission-4	
that the water quality, natural beauty, ecological integrity, and rural character of our region are preserved f generations to come.	or